

East Resources Management, LLC
190 Thorn Hill Road
Warrendale, PA 15086
724-772-8600

July 30, 2010

Re: Shell Acquisition of East Resources Management, LLC

As a supplier to East Resources, Inc. (ERI), we wish to confirm that the sale of ERI's assets was completed on July 29, 2010 and operational control of those assets is now under the ownership of East Resources Management, LLC (a newly created, wholly owned affiliate of Shell Oil Company). This sale did not include ERI's West Virginia oil & gas assets, which is the subject of a separate transaction.

Effective July 29, 2010 Shell will operate and issue contracts under the name of East Resources Management, LLC ("East"). Existing East business operations are planned to continue and we expect that all employees working on our leases will maintain a very high level of attention to all aspects of health, safety and environmental performance. Safety is a deeply held value at Shell and because of this we have implemented standards and processes to achieve a workplace that is incident and accident free. Shell ensures workplace safety and environmental compliance using an integrated HSE Management System comprised of Shell's HSE Policy, Golden Rules, Control Framework and a Goal Zero initiative. When these systems are fully implemented and embraced by our employees and contractors, achievement of zero deaths, zero injuries and zero significant environmental incidents is made possible. We expect all contractors that work for Shell to adhere to these principles and policies and have systems aligned with Shell standards in order to maintain an injury and incident free workplace.

We recognize you may have questions related to the ownership transfer specific to health, safety and environmental issues and policies, as well as operational, commercial and contractual issues. In an effort to provide accurate and timely communications, we direct you to our contractor website entitled, www.uacontractor.com. This website provides information related to Shell's standards, processes, and initiatives. We have added a link to address questions and concerns specific to East. Once on the website, select 'East Resources' from the listing at the bottom left hand side of the page under 'Locations'. Here you will find FAQ's and relevant contractor communications. If you would like to submit questions, you may use the following email address: SEPCO-East-Resources@shell.com. We plan to review all questions submitted and where general in nature, we will publish answers on the website under the FAQ section. Please check back regularly as the website will be updated frequently. In the event your question is company specific in nature and or not appropriate for an online response, we will route your question to the proper contact point and endeavor to provide a specific response.

We are excited about this opportunity and wish to thank you in advance for your patience and support as we seek to make this transition as safe and smooth as possible for all parties involved.



J. E. Creamer
Contracting & Procurement Manager
Shell Upstream Americas



Jody Licatino
Contractor HSE-SD Manager
Shell Upstream Americas